

Bogdan Iulian Popa

Education

2007 MBA, University of Ottawa and Bucharest School of Management, major in Finance

1997 BA in International Business and Economics at the Academy of Economic Studies - Faculty of International Business and Economics, major in International Finance.

1991 Ferdinand National College, Mathematics and Physics, Bacau

Work Experience

2016 - present	EximBank of Romania Director, Internal and International Financial Relations Department – Treasury and Financial markets Division
2008 - 2016	UniCredit Bank Romania Vice President, Loan Markets and Syndications Coordinator – Financing & Advisory, Corporate and Investment Bank
2007 - 2008	ABN AMRO Bank Romania Deputy Director, Head of Financial Institutions – Financial Institutions and Public Sector, Global Clients Division
2004 – 2007	Citibank Romania Senior Relationship Manager Emerging Markets Corporate Bank, covering public sector and top tier local companies (2005 – 2007) Global Transaction Services, covering global relationships/multinational companies (2004 – 2005)
2001 - 2004	ABN AMRO Bank Romania Branch Manager – Sibiu group (2003 – 2004) Credit Portfolio Manager – Financial Institutions and Public Sector, Oil and Gas, Energy, FMCG (2001 – 2003)
1997 - 2001	Ministry of Public Finance External Public Finance Department, International Capital Markets

Professional Experience

- Extensive experience gained over 15 years acting in the corporate banking industry in Romania in working for top market players, international and local banks;
- International capital markets expertise in the field of international public debt of Romania and rating for the Romanian Government

Professional Training

January - February, 1998 Training in Macroeconomics, provided by the Ministry of Finance, jointly with ProDemocratia Foundation

March - May, 1998 Course on Market Economics and Financial Analysis, provided by the World Bank's

Economic Institute and the Joint Vienna Institute through the Center for Economic Research and Graduated Education in Prague, Czech Republic

- Major subjects: Macroeconomics, Microeconomics, Financial Analysis, Econometrics

August - December, 1999 Course on Applied Economic Policies held by the Joint Vienna Institute in Vienna, Austria

- Major subjects: Macroeconomic Management and Programming, International Trade, Corporate Governance, Social Issues, Labor Market, European Integration Issues, Banking and Financial Systems, Applied Psychology

June, 2001 Seminar on Financial Markets and New Financial Instruments provided by the IMF Economic Institute and the Joint Vienna Institute, Vienna, Austria

- Major subjects: Capital Markets - Short and Long-term Finance, Futures and Forwards Markets, Credit Risk Models, Commercial Bank Risk Management

February, 2003 Debt Primary Markets and Capital Markets Origination – Trainings on debt capital markets delivered by Euromoney in London, UK

August – September, 2006 Risk Essentials, Analytics and Credit Approval – Citigroup Training Center in Istanbul, Turkey

2013 – 2014 – Risk Diploma Path, a risk awareness online program developed by UniCredit Group in association with Bocconi University in Milan

Foreign Languages

- Fluent in English
- Satisfactory command of French

PC skills MS Office, Windows, Power Point, Excel, Internet and Intranet applications, specific internal applications (credit/risk, customer relationship management)